| 1  | MARY ANN SMITH  |                                     |  |
|----|---|-------------------------------------|--|
| 2  | Deputy Commissioner SEAN ROONEY   |                                     |  |
|    | Assistant Chief Counsel   |                                     |  |
| 3  | KELLY SUK (State Bar No. 301757)  |                                     |  |
| 4  | Counsel   |                                     |  |
|    | Department of Business Oversight  |                                     |  |
| 5  | 5 320 West 4th Street, Suite 750<br>Los Angeles, California 90013                                     |                                     |  |
| 6  |   |                                     |  |
| _  | Faccimile: (212) 576 7191   |                                     |  |
| 7  |   |                                     |  |
| 8  |   |                                     |  |
| 9  | Commissioner of the Department of Business Oversight  |                                     |  |
|    |   |                                     |  |
| 10 | BEFORE THE DEPARTMENT OF BUSINESS OVERSIGHT   |                                     |  |
| 11 | OF THE STATE OF CALIFORNIA  |                                     |  |
|    |   |                                     |  |
| 12 |   | D NO.: 295662                       |  |
| 13 | 3    In the Watter of.  | D 110 2)3002                        |  |
| 14 | THE COMMISSIONER OF BUSINESS  |                                     |  |
|    | OVERSIGHT, CO   | NSENT ORDER                         |  |
| 15 | (   |                                     |  |
| 16 | Complainant,  |                                     |  |
| 17 | , v. ,  |                                     |  |
| 17 | STEVEN MICHAEL GABRIEL;   |                                     |  |
| 18 |   |                                     |  |
| 19 |   |                                     |  |
| 1) | Respondents.  |                                     |  |
| 20 | )   |                                     |  |
| 21 | This Consent Order (Consent Order) is entered into between Complainant the Commissioner               |                                     |  |
| 22 | of Business Oversight (Commissioner) and Respondents Steven Michael Gabriel and Peacher, Inc.         |                                     |  |
| 23 |   |                                     |  |
|    | (constant) (constant), une i allaces).  |                                     |  |
| 24 | 4    I.   |                                     |  |
| 25 | <u>Recitals</u>   |                                     |  |
| 26 | A. The Commissioner, as head of the Department of Business Oversight (Department), is                 |                                     |  |
| 27 | authorized to administer and enforce the provisions of the Corporate Securities Law of 1968 (Corp.    |                                     |  |
| 28 | Code, § 25000 et seq.) (CSL) and the regulations promulgated under title 10 of the California Code of |                                     |  |
|    | il 2226, § 22000 et seq., (CSL) and the regulations promu   | under the 10 of the Cumonia Code of |  |

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Regulations (Cal. Code Regs., tit.10, § 260.000 et seq.).

- B. Peacher, Inc. (CRD No. 295662) is a California company formed on November 26, 2003, with a principal place of business at 331 Emerald Bay, Laguna Beach, California 92651. Peacher, Inc. (Peacher), has no prior registration as an investment adviser in California or any other state.
- C. Steven Michael Gabriel (CRD. No. 5181367) (Gabriel) is the owner and operator of Peacher, Inc.
- D. On December 18, 2018, Peacher submitted an application to the California

  Department of Business Oversight for Investment Adviser Registration through FINRA's Investment

  Adviser Registration Depository (IARD). In the application, Gabriel disclosed the following:
  - a. Starting in 2003, Gabriel, through Peacher, Inc., began managing his own personal household assets custodied with the online web platform Interactive Brokers, LLC (CRD No. 36418) (Interactive Brokers).
  - b. In October of 2005, Gabriel was solicited by Interactive Brokers and enlisted in the "Friends and Family Adviser" account program, through which he was able to manage, trade and report on the accounts of anywhere between five to fifteen family member and friend accounts through a single master account, for which he charged fees and received compensation. Gabriel believed he was exempt from registration as a California investment adviser through the "Friends and Family Adviser" account program.
  - c. Gabriel continued to conduct business as an investment adviser for up to eight California friend and family client accounts through the Interactive Brokers "Friends and Family Adviser" account through April of 2018, for which Peacher and Gabriel have received compensation of at least \$212,632.76.
  - d. In April of 2018, Gabriel was informed by Interactive Brokers that he was not exempt from California's investment adviser certification requirement and that he was not permitted to charge fees on any friend or family accounts, at which time Gabriel ceased investment adviser services and commenced the process of

obtaining investment adviser certification with the State of California.

- E. Peacher did not have an effective registration with the Commissioner allowing it to act as an investment adviser from October 2005 to December 18, 2018, when it sought a California investment adviser registration certificate.
- F. The Commissioner is of the opinion that Peacher, Inc. and Steven M. Gabriel conducted business as an investment adviser beginning in October of 2005 without first applying for and securing from the Commissioner a certificate, then in effect, authorizing the investment adviser to do so, in violation of Corporations Code section 25230, subdivision (a).
- G. Peacher, Inc. and Steven M. Gabriel admit to paragraphs A through E of this Recital, admits to the jurisdiction of the Commissioner with respect to the subject matter hereof, and agrees to the execution of this Consent Order as a resolution of the matter without the need to initiate litigation.
- H. The Commissioner finds this Consent Order is appropriate, in the public interest, for the protection of investors, and consistent with the purposes fairly intended by the policy and provisions of the CSL.

NOW, THEREFORE, in consideration of the foregoing, and the terms and conditions set forth herein, the parties agree as follows:

## II.

## **Terms and Conditions**

- 1. <u>Purpose</u>. This Consent Order resolves the issues before the Commissioner in a manner that avoids the expense of a hearing and other possible court proceedings, protects consumers, is in the public interest, and is consistent with the purposes, policies, and provisions of the applicable law.
- 2. <u>Desist and Refrain Order</u>. Pursuant to Corporations Code section 25532, subdivision (b), Peacher Inc. and Steven M. Gabriel are hereby ordered to desist and refrain from conducting business as an investment adviser in this state unless Peacher Inc. or Steven M. Gabriel have first applied for and secured from the Commissioner a certificate, then in effect, authorizing Peacher Inc. and Steven M. Gabriel, unless exempt by the provisions of Chapter 1 (commencing with Corporations Code section 25200) or subject to Corporations Code section 25230.1.

- 3. Order Levying Administrative Penalty. Peacher agrees to pay an administrative penalty, pursuant to Corporations Code section 25252, subdivision (b), in an amount of \$1,750.00 due and payable to the Department within 10 days of execution of his Consent Order. It shall be paid by check made payable to the "Department of Business Oversight," and mailed to the attention of: Accounting, Department of Business Oversight, 1515 K Street, Suite 200, Sacramento, California 9514. Notice of payment shall be made to Kelly Suk, Counsel, Department of Business Oversight, 320 West 4th Street, Suite 750, Sacramento, California 90013 or by email to Kelly.suk@dbo.ca.gov.
- 4. <u>Waiver of Hearing Rights</u>. Peacher and Gabriel acknowledge the Commissioner is ready, willing, and able to proceed with the filing of an administrative enforcement action on the charges contained in this Consent Order. Peacher and Gabriel hereby waives the right to any hearings, and to any reconsideration, appeal, or other right to review which may be afforded pursuant to the CSL, the California Administrative Procedure Act, the California Code of Civil Procedure, or any other provision of law. Peacher and Gabriel further expressly waive any requirement for the filing of an Accusation pursuant to Government Code section 11415.60, subdivision (b). By waiving such rights, Peacher and Gabriel effectively consent to this Consent Order becoming final.
- 5. <u>Full and Final Settlement</u>. The Parties hereby acknowledge and agree that this Consent Order is intended to constitute a full, final and complete resolution of the violations described herein, and that no further proceedings or actions will be brought by the Commissioner in connection with these matters except under the CSL or any other provision of law, excepting therefrom any proceeding to enforce compliance with the terms of this Consent Order.
- 6. Failure to Comply with Consent Order. Peacher and Gabriel agree that if they fail to comply with the terms of this Consent Order, the Commissioner may, in additional to all other available remedies it may invoke under the CSL, summarily suspend or revoke the investment adviser certification of Peacher, Inc., until Peacher and Gabriel are in compliance. Peacher and Gabriel waive any notice and hearing rights to contest such summary suspensions which may be afforded under the CSL, the California Administrative Procedure Act, the California Code of Civil Procedure, or any other provision of law in connection therewith.
  - 7. <u>Information Willfully Withheld or Misrepresented</u>. This Consent Order may be

rescinded, and the Commissioner may pursue any and all remedies available under law against Peacher and Gabriel if the Commissioner discovers that Peacher or Gabriel knowingly or willfully withheld or misrepresented information used for and relied upon in this Consent Order.

- 8. <u>Future Actions by Commissioner</u>. If Peacher or Gabriel fail to comply with any term of the Consent Order, the Commissioner may institute proceedings for any and all violations otherwise resolved under this Consent Order. The Commissioner reserves the right to bring any future actions against Peacher or Gabriel, or any of its partners, owners, officers, shareholders, directors, employees or successors for any and all unknown violations of the CSL.
- 9. <u>Assisting Other Agencies</u>. Nothing in this Consent Order limits the Commissioner's ability to assist any other government agency (city, county, state, or federal) with any prosecution, administrative, civil or criminal brought by that agency against Peacher or Gabriel or any other person based upon any of the activities alleged in this matter or otherwise.
- 10. <u>Headings</u>. The headings to the paragraphs of this Consent Order are inserted for convenience only and will not be deemed a part hereof or affect the construction or interpretation of the provisions hereof.
- 11. <u>Binding</u>. This Consent Order is binding on all heirs, assigns, and/or successors in interest.
- 12. Reliance. Each of the parties represents, warrants, and agrees that in executing this Consent Order it has relied solely on the statements set forth herein and the advice of its own counsel. Each of the Parties further represents, warrants, and agrees that in executing this Consent Order it has placed no reliance on any statement, representation, or promise of any other party, or any other person or entity not expressly set forth herein, or upon the failure of any party or any other person or entity to make any statement, representation or disclosure of anything whatsoever. The Parties have included this clause: (1) to preclude any claim that any party was in any way fraudulently induced to execute this Consent Order; and (2) to preclude the introduction of parol evidence to vary, interpret, supplement, or contradict the terms of this Consent Order.
- 13. <u>Waiver, Amendments, and Modifications</u>. No waiver, amendment, or modification of this Consent Order will be valid or binding unless it is in writing and signed by each of the parties.

The waiver of any provision of this Consent Order will not be deemed a waiver of any other provision. No waiver by either party of any breach of, or of compliance with, any condition or provision of this Consent Order by the other party will be considered a waiver of any other condition or provision or of the same condition or provision at another time.

- 14. <u>Full Integration</u>. This Consent Order is the final written expression and the complete and exclusive statement of all the agreements, conditions, promises, representations, and covenant between the parties with respect to the subject matter hereof, and supersedes all prior or contemporaneous agreements, negotiations, representations, understandings, and discussions between and among the parties, their respective representatives, and any other person or entity, with respect to the subject matter covered hereby.
- 15. <u>Governing Law</u>. This Consent Order will be governed by and construed in accordance with California law. Each of the parties hereto consents to the jurisdiction of such court, and hereby irrevocably waives, to the fullest extent permitted by law, the defense of an inconvenient forum to the maintenance of such action or proceeding in such court.
- 16. <u>Counterparts</u>. This Consent Order may be executed in one or more separate counterparts, each of which when so executed, shall be deemed an original. Such counterparts shall together constitute a single document.
- 17. <u>Effect Upon Future Proceedings</u>. If Peacher or Gabriel apply for any license, permit or qualification under the Commissioner's current or future jurisdiction, or are the subject of any future action by the Commissioner to enforce this Consent Order, then the subject matter hereof shall be admitted for the purpose of such application(s) or enforcement proceedings(s).
- 18. <u>Voluntary Agreement</u>. Peacher and Gabriel enter into this Consent Order voluntarily and without coercion and acknowledges that no promises, threats or assurances have been made by the Commissioner or any officer, or agent thereof, about this Consent Order. The parties each represent and acknowledge that he, she or it is executing this Consent Order completely voluntarily and without any duress or undue influence of any kind from any source.
- 19. <u>Signatures</u>. A fax or electronic mail signature shall be deemed the same as an original signature.

|  | 20.  | Public Record. Pe     | eacher and Gabriel hereby acknowledges that this Consent Order is |
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|  | and will be a matter of public record.   |                       |   |
|  | 21. <u>Effective Date</u> . This Consent Order shall become final and effective when signed by |                       |   |
| all parties and delivered by the Commissioner's agent via e-mail to Steven M. Gabriel at |  |                       |   |
| stevengabriel@me.com.  |  |                       |   |
|  | 22.  | Authority to Sign.    | Each signatory hereto covenants that he possesses all necessary   |
|  | capacity and   | authority to sign and | d enter into this Consent Order and undertake the obligations set |
|  | forth herein.  |                       |   |
|  |  |                       |   |
|  | Dated:   | 8/29/19               | MANUEL P. ALVAREZ Commissioner of Business Oversight              |
|  |  |                       | Commissioner of Business Oversign                                 |
|  |  |                       | By:   |
|  |  |                       | MARY ANN SMITH Deputy Commissioner                                |
|  |  |                       | Enforcement Division  |
|  |  |                       |   |
|  | Dated:   | 8/28/19               | STEVEN M. GABRIEL   |
|  |  |                       | PEACHER, INC.   |
|  |  |                       | _   |
|  |  |                       | By:<br>STEVEN M. GABRIEL  |
|  |  |                       | Respondent  |
|  |  |                       |   |
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|  |  |                       |   |